

2016 #4

January 29, 2016

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Blizzard Edition: This is an abbreviated issue due to weather conditions that caused office closures throughout the Northeast.



ABC Announces Board of Directors and Officer Nominees; Martin Grable Nominated President-Elect

America's Blood Centers' Nominating Committee announced this week the nominees for ABC's open officer and board of director positions, which will be voted on at the Annual Meeting in Jacksonville, Fla., in March. Susan Rossmann, MD, PhD, chief medical officer at Gulf Coast Regional Blood Center in Houston, will continue her term as president and Martin Grable, president and CEO of Community Blood Center of the Carolinas (CBCC), has been nominated to serve as president-elect. If his nomination is accepted, he will become president in March 2017.

Diane Merkt, chief administration and chief compliance officer at the Institute for Transfusion Medicine (ITxM), who currently serves as ABC's secretary, has been nominated to serve as vice president. Rob Purvis, vice president of Customer Service of New York Blood Center (NYBC), currently a large blood center board member, has been nominated as ABC's secretary.

Mr. Grable, nominated as president-elect, has served on ABC's board of directors for seven years, with the last year as vice president and three previous as treasurer. CBCC was established in 2002 and Mr. Grable joined the center in September 2004.

Locally, Mr. Grable served on the Technical Board of Lifeshare of the Carolinas, the region's organ procurement organization. Interested in community leadership, Mr. Grable is a senior fellow at the American Leadership Forum and serves on the board of Leadership Charlotte. He earned his bachelor's degree from the University of Kansas and has taken coursework at both Harvard's Business School and the John F. Kennedy School of Government, as well as the Wharton School of Business at the University of Pennsylvania.

"I am very honored to be nominated as ABC's president-elect and to have the opportunity to serve the members of our association. This is a pivotal time for the blood industry and for our association. I look forward to helping lead ABC through this period of change and appreciate its history, value, and future," said Mr. Grable.

(continued on page 3)



OUR SPACE

ABC President Susan Rossmann, MD, PhD

Advocating for Advocacy

Advocacy is one of ABC's central priorities – we know that it is one of the most highly valued services of ABC's activities. We have excellent but limited resources, so we must be focused. At ABC's board retreat this week, we determined four priorities to address this year, chosen based on the SEQuaLS member satisfaction survey results and the likelihood of success.

1. Increasing plasma flexibility. We seek regulations to more easily use apheresis plasma collected concurrently with another product as needed, be it for patient transfusion, or for further manufacturing into another pharmaceutical product. This item is on the Food and Drug Administration's regulatory [agenda](#) for 2016.

2. Reducing platelet quality control (QC) burden. Current apheresis technology has a high degree of consistency in producing acceptable products. However, FDA requires complex stratification by collection location, instrumentation and personnel, and virtually 100 percent of products must be tested. This unnecessary work and expense produces a cost to blood centers for minimal or no safety gain. We are engaging the FDA on this issue.

3. Source plasma freezing time. Current FDA regulations require freezing source plasma within two hours of collection. As such, centers must install expensive, low-temperature freezers at all source plasma collection locations. This requirement is to ensure that various coagulation factors in plasma are preserved. However, source plasma is no longer primarily used for producing coagulation components. The plasma fractionators themselves and EU regulations do not have this requirement. Appropriate products are made in other countries with less restrictive and burdensome freezing requirements. We are just beginning to engage the FDA on this issue.

4. Improving reimbursement for blood products and services. This is a very large issue, and must be attacked on many fronts. We [succeeded](#) when we acted quickly on the outpatient prospective payment system (OPPS) issue with the Centers for Medicare & Medicaid Services last year. ABC has worked for several years to investigate the overall reimbursement structure for blood, seeking a mechanism that will ensure the stability of the blood supply, while recognizing the "insurance" value of available blood for disaster and medical procedures. These efforts resulted in the Department of Health and Human Services [funding a study](#) by the RAND Corp. We will continue to facilitate the work on this study. When it is completed, we must make further advocacy efforts to make sure the report findings are considered and acted on appropriately. You can learn more from the RAND Corp. at the Annual Meeting in Jacksonville, Fla. in March.

So it will be a busy year in advocacy, and other issues will undoubtedly arise. We welcome your suggestions and need your input and support. Join [ABC's Advocacy Listserv](#) to get involved.

srossman@giveblood.org ♦

The ABC Newsletter (ISSN #1092-0412) is published 46 times a year by America's Blood Centers® and distributed by e-mail. Contents and views expressed are not official statements of ABC or its Board of Directors. Copyright 2015 by America's Blood Centers. Reproduction of the ABC Newsletter is forbidden unless permission is granted by the publisher. (ABC members need not obtain prior permission if proper credit is given.)

ABC is an association of not-for-profit, independent community blood centers that helps its members provide excellence in transfusion medicine and related health services. ABC provides leadership in donor advocacy, education, national policy, quality, and safety; and in finding efficiencies for the benefit of donors, patients, and healthcare facilities by encouraging collaboration among blood organizations and by acting as a forum for sharing information and best practices.

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BOD Nominees (continued from page 1)

Ms. Merkt, nominated to serve as vice president, has served as an active ABC board member since 2012. She has more than 25 years of executive experience, including the past eight years in blood banking, within all facets of leadership, enabling organizations to create exceptional performance through personal and corporate growth. Ms. Merkt has a Bachelor of Science from Marquette University in Wisconsin and a Master of Business Administration from the University of Wisconsin. She currently serves on the board of directors for Geisinger Blood Center.

Mr. Purvis, nominated as secretary, has served on ABC's board since 2014 and has worked at NYBC for the past 14 years, currently serving as vice president of Customer Service. He oversees a wide range of activities at NYBC including sales and marketing, communications and public relations, development/fundraising, and volunteer leadership. He previously led two NYBC divisions: Hudson Valley Blood Services and then New York Blood Services in Manhattan.

Prior to joining NYBC, Mr. Purvis spent 10 years at BloodCenter of Wisconsin (a part of Versiti) as vice president of Blood Services. He serves on the boards of directors of the Westchester Boys and Girls Club, the New Jersey Association of Blood Bank Professionals, and the National Blood Foundation.

The at-large director positions are divided into three categories: small, medium, and large blood centers. The small center nominee is Joe McCormick, president and CEO of Coffee Memorial Blood Center, Amarillo, Texas. Chris Staub, who recently became the chief operating officer of Central California Blood Center, Fresno, Calif., is nominated as a medium center director. The large blood center director nominees include Jim AuBuchon, MD, president and CEO of Bloodworks Northwest, Seattle, Wash.; Mike Parejko, CEO of Mississippi Valley Regional Blood Center (MVRBC), Davenport, Iowa; and Mary Townsend, MD, senior medical director of Blood Systems Inc., headquartered in Scottsdale, Ariz.

If their nominations are approved, Mr. McCormick, Dr. AuBuchon, and Mr. Parejko will be the newest members of ABC's board of directors. ABC awaits the nomination of one final board member from a small blood center, the announcement of which has been postponed due to weather-related delays in the Washington office. ABC will update its members as soon as the final nominee is selected.

Dr. AuBuchon joined Bloodworks Northwest, previously Puget Sound Blood Center, in 2008, attracted by its excellent reputation for innovation and research. A graduate of the University of Michigan, Dr. AuBuchon trained at the National Institutes of Health before serving in regional blood center and national headquarters positions of the American Red Cross Blood Services. Before going to Seattle, he spent 18 years in various leadership positions at Dartmouth-Hitchcock Medical Center, including medical director of the Blood Bank and Transfusion Service. His research interests include improving blood collection and storage, reducing bacterial contamination of platelets, and risk-based decision making.

Dr. AuBuchon served as a member of the Advisory Committee on Blood Safety and Availability of the U.S. Department of Health and Human Services and has chaired the Biomedical Excellence for Safe Transfusion Collaborative, an international research group dedicated to improving transfusion. He was elected a fellow of the Royal College of Physicians of Edinburgh in 1999. He is a past president of AABB.

Mr. Parjeko joined MVRBC as CEO in 2014, after serving at Indiana Blood Center for several years beginning in 2004, first in Quality and later as chief operating officer. Prior to that, he worked with Pall Medical, having begun his professional career as a medical technologist at Northwestern Memorial Hospital in Chicago in the late 1980s. Mr. Parejko has been active in ABC through a number of volunteer

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BOD Nominees (continued from page 3)

positions, including chair of the quality workshops in 2004 and of the Educational Task Force and Meetings Committee from 2011 to 2012, as well as serving as a member of numerous other committees.

Mr. Parejko is also active in his local community, volunteering as a board member with the United Way of the Quad Cities and serving on its Governance Committee. In addition to social services, Mr. Parejko supports education and economic development through his service to the Allied Health Sector Board of the Eastern Iowa Community College District and the Quad Cities Chamber of Commerce Regional Opportunities Council.

Mr. McCormick has worked at Coffee Memorial Blood Center (CMBC) since November 1974, when he joined the evening shift in the component lab while attending school. After several years of work and school, he was promoted to component lab supervisor. Mr. McCormick held several leadership positions before becoming CEO in 2011 including laboratory director, vice president of operations, and chief operating officer.

“After 42 years plus, I’m still here. I have always been proud of what we do at CMBC, proud of the quality of our work, and the life-saving blood components and services that we provide to our community and others. I am also extremely lucky to have worked alongside wonderfully talented and dedicated people,” said Mr. McCormick.

ABC member voting representatives are encouraged to attend the ABC Members Meeting on March 13 during the Annual Meeting in Jacksonville to vote on the slate of board of director nominees. 💧



SAVE THE DATE



America's Blood Centers' Human Resources & Employee Training/Development Workshop

San Antonio, TX – April 26-28, 2016

Hosted by  **South Texas Blood & Tissue Center**

Marriott Plaza San Antonio

Negotiated hotel room rate: \$149 + tax*

www.marriott.com/hotels/travel/satpl-marriott-plaza-san-antonio/

***Group rate available through April 1.**

2016 Workshop Schedule

Human Resources topics: April 26

Joint HR & Employee Training/Development topics: April 27

Employee Training/Development topics: April 28

2016 Workshop Fees (early bird/regular)

2-day registration: \$410/\$465

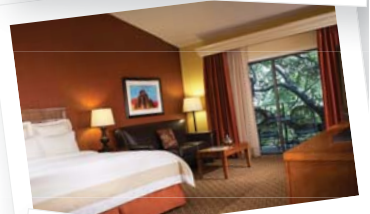
3-day registration: \$485/\$540

South Texas Blood & Tissue Center is excited to host ABC members in San Antonio for the 2016 Human Resources & Training/Development Workshop. We look forward to a dynamic exchange of new ideas and best practices from across the country. I hope to see you in San Antonio in April! 🙋

Linda Myers, Chief Executive Officer
South Texas Blood & Tissue Center

Sponsorship opportunities available. Contact Leslie Maundy at lmaundy@americasblood.org for details.

The America's Blood Centers Professional Institute Scholarship Program offers scholarship opportunities to ABC members to cover the cost of registration fees and help with travel expenses. Application form and details will be made available once registration opens.



San Antonio International Airport (SAT) is served by all major US airlines, including discount carrier Southwest. It offers non-stop service to/from 27 major and secondary US airports; check www.sanantonio.gov/SAT for more information.



America's Blood Centers®
It's About *Life.*

INSIDE ABC

The programs and services described in the Inside ABC section are available to ABC member blood centers and their staff only, unless otherwise specified. ♦

Are you Ready for ABC's Community Blood Center Advocacy Week?

Meeting with your U.S. Congressional members is vital to ensure that legislators understand the importance of community blood centers and the issues that matter to your center. America's Blood Centers has announced Community Blood Center Advocacy Week, Feb. 15-19, during which time ABC encourages its member blood centers to meet with your member(s) of Congress while they are in your home district. To help you prepare, ABC will launch next week an advocacy e-learning module.

This week-long advocacy event is being held in conjunction with a congressional district work period, which cuts down on costs by eliminating travel costs to Washington, D.C. for legislator meetings. Meeting with your legislators in their district offices is a great opportunity to build relationships with your congressional members because they often devote more time and attention to meetings in their home districts than they can while in Washington.

Below are some key steps and considerations to help you prepare for your meeting.

1. Schedule your appointments. Visit this [website](#) to find your members of Congress by entering your zip code. You may want to search all relevant zip codes for your service area(s). Click on the name of the congressional member to find the contact information for their district office and contact the office to gain the scheduler's name and contact information. E-mail or call the scheduler to make an appointment for Feb. 15-19. Make your appointments ASAP and e-mail Betty Klinck (bklinck@americasblood.org) to inform us of your appointments.

2. Brief yourself. Take a moment to brief yourself on the [key advocacy issues](#) and to read up on ABC's recent advocacy [accomplishments and news](#). You can use this customizable [one-pager template](#) to explain a critical issue – like component plasma regulations – to your legislator(s). Brush up on your congressional knowledge and advocacy tips with ABC's brand new advocacy e-learning module, which will be sent in an ABC e-mail next week (contact [Rachelle Fondaw](#) with questions). This is an exceptional educational tool to help orient blood center professionals to the legislative advocacy arena and how to communicate effectively with policymakers.

3. Make your mark. You should print the ABC [one-pager template](#) and any others that you may want to discuss to leave behind with your legislator. Be sure to make a clear “ask” – whether that is contacting the Food and Drug Administration about the component plasma issue, or simply having the legislator attend a future blood drive.

4. Share your visit. Show your blood donors and your community how your blood center is working with members of Congress to help ensure a safe and adequate blood supply by sharing photos of your visit on social media. During your visit, ask your legislator if you can take a photo to post to your social media pages, and ask him/her why they think donating blood is important. Post that photo along with the

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INSIDE ABC (continued from page 5)

congressional member's quote on your Facebook, Instagram, or Twitter pages and tag America's Blood Centers. We will share these photos and the legislator's quote to engage donors and community members in our grassroots advocacy initiatives. You can find ABC on [Facebook](#), [Instagram](#), and [Twitter](#).

5. Help us help you. Following your meeting, keep ABC updated on who you met with, when you met, and what you discussed by e-mailing the details of your meeting to [Betty Klinck](#). We will conduct any necessary follow-up on the Hill.

Grassroots advocacy can be an effective tool to help ABC advance legislative and regulatory initiatives, which we saw in our recent success with our grassroots campaign to overturn significant cuts to Medicare reimbursement for blood products proposed by the Centers for Medicare & Medicaid Services. Such efforts rely on *your* voice and the power you wield with legislators as valued constituent and local business in their district. If you have any questions about Community Blood Center Advocacy Week, please contact [Betty Klinck](#). ♦

ABC's Social Media Pick of the Week

AmericasBlood Retweeted
 MVRBC @WillYouGive · 8h
 Everyone needs a hand, once in awhile. #bloodbuddies #TBT #americasgotblood



RETWEET 1 LIKES 4

7:14 AM · 28 Jan 2016 · Details

Have you checked out America's Blood Centers on [Facebook](#), [Twitter](#), and [Instagram](#)? Well you should! We are sharing posts from our fellow member blood centers to increase the visibility of your blood center and connect you with other blood center networks around the country.

Each week we'll feature a particularly popular or engaging post that we borrowed from a member blood center. This week we're giving a shout out to Mississippi Valley Regional Blood Center's "throwback Thursday" Twitter post.

Want to get more involved with ABC's social media presence? Ask your donors to post selfies with the hashtag #americasgotblood to join in our National Blood Donor Month Celebration – or just use the hashtag in your own blood center posts. We're reposting and using the photos to create one big national blood donor collage at the end of the month. Can't wait to see you online!

We Welcome Your Letters

The *ABC Newsletter* welcomes letters from its readers on any blood-related topic that might be of interest to ABC members. Letters should be kept relatively short and to the point, preferably about a topic that has recently been covered in the *ABC Newsletter*. Letters are subject to editing for brevity and good taste. Please send letters to ABC Publications Editor Betty Klinck at newsletter@americasblood.org. Please include your correct title and organization as well as your phone number. The deadline for letters is Wednesday to make it into the next newsletter.



RESEARCH IN BRIEF

Vox Sanguinis recently published an **International Forum** article, reviewing **hepatitis E virus (HEV) and its relationship to blood safety**. HEV was first recognized in the 1980s during a military campaign in Afghanistan among Soviet soldiers with unexplained hepatitis. HEV was known to cause waterborne infections in developing countries, with human-infecting genotypes 1 and 2 responsible. In the past decade, however, HEV was established as a zoonotic infection in industrialized countries. Uncooked or undercooked pork, game, and shellfish are usually considered the main sources of zoonotic infections. Only a limited number of transfusion transmissions have been described to date, but more recent studies have suggested that there may be a more frequent occurrence that remains underreported. The International Forum piece includes invited responses to nine questions related to different aspects of HEV epidemiology, pathology, diagnostics, perceived public health and blood safety importance, as well as potential measures to deal with this pathogen. Subscribers can access the full review [here](#).

Citation: Petrik J, *et al.* Hepatitis E virus. *Vox Sang.* 2016 Jan;110(1):93-103. 💧

BRIEFLY NOTED

Last weekend's blizzard, which resulted in record-breaking snowfall throughout the Northeast, led many blood centers to cancel blood drives, straining their blood supplies. The National Oceanic and Atmospheric Administration ranked the blizzard the fourth worst storm to hit the Northeast in 60 years. Many schools, workplaces, and local businesses were closed until Tuesday throughout the Northeast, with many schools closing for the entire week in the Washington, D.C. area. As such, blood centers in the region were forced to close thousands of blood drives, inhibiting the collection of thousands of units of blood. New York Blood Center was forced to cancel 1,400 scheduled donation appointments, leaving a big dent in the center's need to collect 2,000 pints of blood, reported [nj.com](#). Blood centers in regions across the U.S. that were not affected by the storm ramped up efforts to collect extra blood to ship to their fellow blood centers experiencing a deficit due to the storm. Many blood centers on the West coast reported providing platelets and red blood cells to blood centers feeling the impact of last weekend's blizzard. While collections were strained by the storm, blood centers are able to meet blood needs. As of today, more than half of the U.S. reported having a blood supply of three or more days available, according to [ABC's Stoplight](#) data, which reports ABC members' blood product availability. (Sources: nj.com, 1/25/17) 💧

MEMBER NEWS

Blood Systems Research Institute (BSRI), the research arm of America's Blood Centers' member Blood Systems, Inc., announced yesterday that it is establishing a campus in Denver, Colo. on the grounds of Bonfils Blood Center to focus on the development of blood products and transfusion methodologies specifically designed to improve patient care. Noted researcher Larry J. Dumont, MBA, PhD, will oversee the campus as a senior investigator and associate director of BSRI. He joins BSRI from the Geisel School of Medicine at Dartmouth, where he has directed the Center for Transfusion Medicine Research since 2006. "Under Larry's direction, BSRI-Denver will be an important participant and contributor in the development and evaluation of new

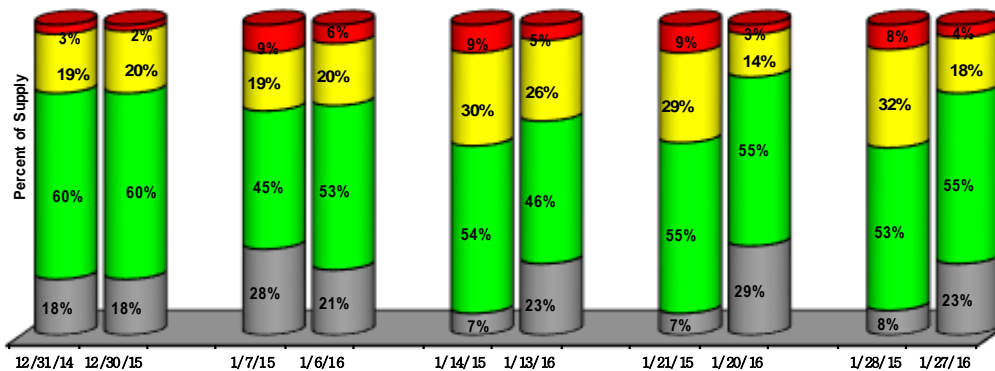


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methods, devices, and biological products in transfusion medicine,” said Michael Busch, MD, PhD, Blood Systems senior vice president for Research and Scientific Programs and BSRI Co-Director. “BSRI has a strong reputation for innovative scientific research and policy development, built over more than half a century. The Denver initiative, with Larry’s leadership and Bonfils’ exceptional facilities, brings BSRI squarely into the development arena of research and development with the practical application of scientific knowledge to make a real difference in the lives of patients who receive transfusions,” he continued. Dr. Dumont brings to BSRI-Denver the important program to develop licensable platelet cryopreservation techniques under the sponsorship of the U.S. Army. This program, currently in Phase 1 clinical trials, is expected to extend the 5-day shelf life of platelets to more than 2 years. “A significantly longer shelf life for this critical blood product will offer important availability in military deployments,” said Dr. Dumont. “And in such civilian medical settings as trauma and surgical care, greater platelet availability will help save lives.” Along with cryopreservation of platelets, Dr. Dumont’s current interests are in platelet and red blood cell physiology, *in vivo* radiolabeled cell kinetics, and clinical outcomes in transfusion medicine. He will continue to work with current collaborators at the University of Colorado Denver-Anschutz Medical Campus on translational investigations to understand the biochemical and cellular changes that affect red blood cells for transfusion during storage and other questions related to adverse clinical outcomes. Dr. Dumont received a bachelor’s degree in biology from Regis College, an MBA from the University of Phoenix, and a doctorate in clinical sciences from the University of Colorado Health Sciences Center in Denver. Prior to his work at Dartmouth, he was a scientist and engineer in medical device manufacturing at Denver-based Gambro BCT (formerly COBE Laboratories, currently Terumo BCT) for some 25 years. Dr. Dumont is the immediate past chair of BEST (the international Biomedical Excellence for Safer Transfusion Collaborative). (Source: BSI press release, 1/27/16) 💧

STOPLIGHT®: Status of the ABC Blood Supply, 2015 vs. 2016



No Response
 Green: 3 or More Days
 Yellow: 2 Days
 Red: 1 Day or Less

The order of the bars is (from top to bottom), red, yellow, green, and no response



REGISTRATION NOW OPEN



54th Annual Meeting

March 12-14, 2016 – Jacksonville, FL



Hyatt Regency Jacksonville Riverfront

Negotiated hotel room rate: \$179 + tax

http://bit.ly/jax_hyatt

2016 Annual Meeting Schedule

- Saturday, March 12:** Business Forum
- Sunday, March 13:** ABC Members Meeting
SMT Forum & Celso Bianco
Lectureship
Host Event by OneBlood
(off-site event)
- Monday, March 14:** Blood Center Leadership Forum
19th Annual Awards of Excellence
& Casino Night

“The Annual Meeting provides a chance for us to learn, discuss and decide important issues for ABC, as well as meet old and new friends. In this time of rapid change in our arena, it is particularly important for us to stay in touch with what is going on in the field, and to keep ABC responsive to the needs of our members.”

Susan Rossmann, M.D., Ph.D.
ABC President

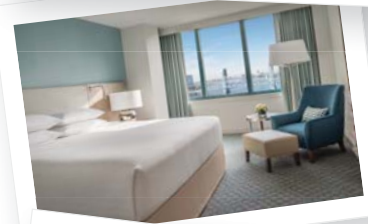
Future Leader Scholarship Program

Supported by the FABC, these scholarships offer non-C-suite blood center executives the opportunity to advance professionally by attending the ABC Annual Meeting. Details available upon registration.

Registration Fees

ABC Annual Meeting: \$725
Non-members (non-vendor), contact Lori Beaston at lbeaston@americasblood.org for invitation, registration fees and additional information.

Sponsorship opportunities available. Contact Jodi Zand at jzand@americasblood.org for details.



Jacksonville International Airport (JAX) is served by most major airlines. Visit www.flyjax.com.

MEETINGS

March 8-9 **IPFA Asia Pacific Workshop on Plasma Quality and Supply, “Technological, regulatory, and organizational tools to produce plasma for fractionation,” Taipei, Taiwan.**

The International Plasma Fractionation Association (IPFA) will hold the Asia Pacific Workshop on Plasma Quality and Supply on “Technological, Regulatory, and Organizational Tools to Produce Plasma for Fractionation.” The workshop will build on the IPFA’s tradition of open and inclusive discussions between all stakeholders who may have an interest in and/or responsibility for developing technological, quality, regulatory, and organizational tools to produce plasma for fractionation for the Asia Pacific region. Find more information at www.ipfa.nl.

Contact: info@ipfa.nl

May 25-26 **IPFA/PEI 23rd International Workshop on “Surveillance and Screening of Blood Borne Pathogens,” Lisbon, Portugal.**

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MEETINGS (continued from page 9)

The International Plasma Fractionation Association (IPFA) and the Paul-Ehrlich-Institut (PEI) organize the 23rd International Workshop on “Surveillance and Screening of Blood Borne Pathogens” to be held in Lisbon, Portugal. The workshop will address the detection, epidemiology, costs and regulation of new and old agents that threaten the safety of blood components and plasma derivatives. More information can be found at www.ipfa.nl.

Contact: info@ipfa.nl 💧

CLASSIFIED ADVERTISING

Classified advertisements, including notices of positions available and wanted, are published free of charge for a maximum of three weeks per position per calendar year for ABC institutional members. There are charges for non-members: \$139 per placement for ABC Newsletter subscribers and \$279 for non-subscribers. A six (6) percent processing fee will be applied to all credit card payments. Notices ordinarily are limited to 150 words. To place an ad, contact Leslie Maundy at the ABC office. Phone: (202) 654-2917; fax: (202) 393-5527; e-mail: lmaundy@americasblood.org.

POSITIONS AVAILABLE

Donor Testing Technician I. (Department: Donor Testing; Location: St. Paul, MN; Hours: Full Time, 1.0 FTE (40hrs/week), Non-Exempt; Shifts: 2nd Shift - Specific Schedule TBD) Primary Purpose: Supports and promotes department and organizational goals, mission and vision. Contributes to a culture that aligns with Memorial Blood Centers’ values of respect, integrity, synergy, excellence and service. Under general supervision, this position precisely and accurately performs sample handling/tracking/testing for one or more of the following: serologic testing for markers of hepatitis B, hepatitis C, human immunodeficiency virus (HIV), human T-lymphotropic virus (HTLV), syphilis, cytomegalovirus (CMV), red cell antibody screen, NAT(PCR), Chagas (T CRUZI) and additional viral screening assays on both blood donor and patient samples. Completes all required ancillary duties including reporting of test results, quality control/quality assurance activities and record maintenance. Operates a variety of computer systems and lab equipment, performs periodic equipment maintenance as necessary, performs primary review of test records, monitors and maintains adequate laboratory supplies, provides excellent customer service to both external and internal customers. To apply, please go directly to our website with an updated resume: <https://home2.eease.adp.com/recruit2/?id=19062262&t=1>

Donor Recruitment Representative/Account Manager. (Location: St. Paul, MN; Status: Exempt; FTE: 1.0 FTE, Full Time (40 hours per week), Exempt; Benefits: Medical, Dental, Vision, PTO, EST, Holiday, 401K and more!) Combine a love of sales account management and event planning to make a lifesaving difference in

our community! **Primary Purpose:** Responsibilities will be focused in Donor Recruitment sales. The Donor Recruitment Representative ensures daily collection goals of whole blood are met by enhancing the overall marketing, recruiting and retention of donors. The Representative participates in departmental and cross-departmental projects, serving the objectives of the organization. This position also supports and participates in strategic planning within the department and business unit to improve, change, and/or enhance all areas of the collection process. Must be able to work well with others as part of a team, as well as independently. To apply, please go directly to our website with an updated resume: <https://home2.eease.adp.com/recruit2/?id=19060522&t=1>.

Chief Operating Officer. Blood Bank of Hawaii, a medium-size blood center (50,000 RBC distribution annually), is seeking a chief operating officer. This exciting position will provide leadership and direction to the organization, as well as direct and oversee donor recruitment, collections and technical operations. Responsibilities include strategic planning and development, creation of annual expense and operations budget, and monitoring of annual distribution and collection goals against budget. Bachelor’s degree with 15 plus years of blood banking or blood center experience required. Demonstrated expertise in leading organizations utilizing combined technical and interpersonal skills required. Ideal candidate will possess superior leadership, supervisory and communication skills with

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POSITIONS (continued from page 10)

the ability to facilitate change and growth through collaboration and teamwork, while successfully promoting Blood Bank of Hawaii's mission, vision and values. Headquartered in Honolulu, we are the sole provider of blood to the state's hospitals. We offer a competitive salary and excellent benefits. Apply online now at <http://www.bbh.org/about-bbh/employment.html>.

Supervisor, HLA/Relationship Testing. (Job Grade: 34; Status: Full Time/Management) Management of daily HLA Laboratory workload, compliance with and maintenance of ASHI (American Society for Histocompatibility and Immunogenetics) and AABB standards in the performance of HLA testing and techniques, training technologists to perform HLA testing, management of HLA Laboratory staff including performance appraisal, and DNA testing for relationship testing. Also, this position requires advanced knowledge of HLA serologic and molecular techniques and DNA testing, plus techniques for handling hazardous chemicals and biologic specimens. Supervisory Responsibilities: Supervise HLA/Relationship Testing Laboratory Staff and others as assigned. Educational Requirements/Experience: B.S. in Medical Technology or related field. Certified Technologist/Specialist in Histocompatibility and Immunology (CHT or CHS). At least four years blood banking experience, two of which were at the supervisory level or at least two years HLA experience in a supervisory capacity. Proficiency in the use of Microsoft Office Products such as Word, Excel and Outlook. Please apply online at www.ribc.org or through the Dashboard. We are an Equal Opportunity Employer.

Telerecruitment Manager. Hoxworth Blood Center has an immediate need for a telerecruitment manager in the Donor Recruitment and Community Relations Division. This experienced call center manager will lead staff in blood donor recruitment; implement call center strategies, improve systems and processes and manage staff. They will assure excellent customer service and productivity through staff monitoring and management. This position is located in the Hoxworth Western Hills Call Center. The ideal candidate will have three to five

years successful history of directing and maintaining a customer-service driven call center; experience with union staff; excellent verbal communication skills and the ability to work with potentially difficult customers. Minimum Qualifications: Bachelor's degree with three (3) years experience; -OR- associate's degree with five (5) years experience; -OR- seven (7) years experience. Bachelor's degree must be in related field. Experience must include at least one (1) year of supervision. Apply for position (Req ID 9889) at <https://jobs.uc.edu/>.

Clinical Laboratory Scientist I. Bonfils Blood Center's Reference Laboratory is a team of thirteen in the Laboratory Services division who provide around the clock immunohematology reference laboratory and transfusion services support not both Colorado healthcare facilities, as well as blood centers and Reference Laboratories nationwide. Bonfils' Reference Lab is one of about sixty AABB-accredited immunohematology reference laboratories in the world and is the only one in Colorado. Applications accepted here: <http://www.bonfils.org/index.cfm/about-us/employment/>. The Clinical Laboratory Scientist I performs and interprets complex serologic tests, provides blood products for patients with antibodies, answers technical questions, maintains inventories, and participates in continuing education and competency programs. Education: Bachelor's degree in medical technology, clinical laboratory, physical or biological science AND/OR master's degree in medical technology, clinical laboratory, chemical, physical, or biological science and Medical Technologist (ASCP), Clinical Laboratory Scientist (NCA), or Blood Banking (ASCP) required. This is a full-time position. The Reference Lab operates 24 hours per day, the hours for this position will vary within the operating hours Monday through Friday, based on business need. This position will also be on-call, as needed on Saturday and Sunday. Schedules are released at least three weeks in advance. All qualified applicants will receive consideration for employment without regard to race, color, religion, age, gender, sexual orientation, national origin, gender identity, disability, or protected veteran status. 💧



CALENDAR

Note to subscribers: Submissions for a free listing in this calendar (published in the last issue of each month) are welcome. Send information to Leslie Maundy by e-mail (lmaundy@americasblood.org) or by fax to (202) 393-1282. (For a more detailed announcement in the weekly "Meetings" section of the Newsletter, please include program information.)

2016

Feb. 13-14. **SBB Last Chance Review by Webinar.** Sponsored by Gulf Coast Regional Blood Center in Houston, this intensive, two-day annual blood banking review is designed to benefit individuals preparing to take the ASCP SBB/BB Board of Certification examination, physicians preparing for the Board examination in Blood Banking, as well as individuals seeking a refresher course in blood banking. This program provides 13 P.A.C.E., California and Florida continuing education hours. Included in the registration are handouts with case studies and practice questions. Details and registration at <http://www.giveblood.org/education/sbb-last-chance-review-via-webinar/>. Contact Clare Wong at (713) 791-6201, cwong@giveblood.org.

March 8-9. **IPFA Asia Pacific 2016 Workshop on Plasma Quality and Supply, Taipei, Taiwan.** More information is available at www.ipfa.nl.

Mar. 12-14. **Annual Meeting, America's Blood Centers, Jacksonville, Fla.** Contact: ABC Meetings Dept. Phone: (202) 654-2901; e-mail: meetings@americasblood.org.

March 14-16. **12th Annual FDA and the Changing Paradigm for HCT/P Regulations, Bethesda, Md.** More information and registration details can be found [here](#). Register by Oct. 30 for a \$200 discount.

Apr. 26-28. **Human Resources & Training/Development Workshop, America's Blood Centers, San Antonio, Texas.** Contact: ABC Meetings Dept. Phone: (202) 654-2901; e-mail: meetings@americasblood.org.

May 25-26. **IPFA/PEI 23rd International Workshop, Lisbon, Portugal: "Surveillance and Screening of**

Blood Borne Pathogens" More information is available at www.ipfa.nl.

June 2-5. **2016 SCABB Annual Meeting & Exhibit Show, Houston, Texas.** Contact: scabb@scabb.org. More information available [here](#).

June 5-6. **South Central Association of Blood Banks Advanced Immunohematology & Molecular Symposium (AIMS), Houston, Texas.** Contact: scabb@scabb.org. More information available [here](#).

July 24-28. **WFH World Congress, Orlando, Fla.** Contact: jbungardt@wfh.org. More information available [here](#).

Aug. 1-4. **Summer Meeting, MD Workshop & Golf Tournament, America's Blood Centers, Honolulu, Hawaii.** Contact: ABC Meetings Dept. Phone: (202) 654-2901; e-mail: meetings@americasblood.org.

Sept. 13-14. **IT Workshop, America's Blood Centers, Minneapolis, Minn.** Contact: ABC Meetings Dept. Phone: (202) 654-2901; e-mail: meetings@americasblood.org.

2017

Mar. 24-28. **Annual Meeting, America's Blood Centers, Washington, D.C.** Contact: ABC Meetings Dept. Phone: (202) 654-2901; e-mail: meetings@americasblood.org 💧